

Moody Early Childhood Center Board of Directors
Board Meeting

Thursday, January 25, 2024 @ 9:00 a.m.

Family Engagement Rm | MECC, 1110 21st Street, Galveston, TX
& Via Zoom

<https://us02web.zoom.us/j/85717691633?pwd=TzFJdmRJbTN6UkZRaWxxajZBbVZsUT09>

AGENDA

1. Call to Order
2. Establish Quorum
3. Declarations of any Conflicts of Interest
4. Public Comment
5. Minutes of November 30, 2023 and December 19, 2023 meetings (enclosed)
6. Finance Committee Reports (enclosed)
7. Executive Director's Report (enclosed)
8. Committee Reports
 - a. Governance
 - b. Resource Development (enclosed)
 - c. Scholarship
9. Adjourn to Executive Session –The board may recess into Closed Executive Session as permitted by the Texas Open Meeting Act Government Code Sections 551.071-551.090 Sub-chapter D and E. Should any final action, final decision, or final vote be required in the opinion of the Board with regard to any matter considered in such closed meeting then the final action, final decision or final vote shall be either:
 - i. in the open meeting covered by the Notice upon the reconvening of the public meeting; or
 - ii. at a subsequent public meeting of the Board upon notice thereof as the board shall determine
10. Reconvene from Executive Session and take any action warranted.
11. Confirm next meeting
12. Adjourn



Giving every Galveston child the opportunity to soar

Moody Early Childhood Center Board of Directors
Board Meeting

Thursday, November 30, 2023 @ 9:00 a.m.

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& Via Zoom

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MINUTES

In attendance: Angela Brown, Jeri Kinnear, Weez Doherty, Betty Massey, Amber Brown, John Prochaska, Karen Ratcliff

Staff: Karin Miller

Ms. Massey called the meeting to order at 9:00am. There were no members of the public present. On a motion by Ms. Kinnear and a second by Dr. Brown, the minutes of both the October 25th and October 30th board meetings were unanimously approved as distributed.

Ms. Brown led the board through the September/October financial reports which the Finance Committee had reviewed on November 28th. Ms. Miller then reviewed her report, responding to questions from board members.

Governance and Scholarship Committees did not have reports to present. Ms. Massey noted that the Ippolito Family Foundation had made a grant to MECC's scholarship fund and that the Kempner Fund directors would be meeting in early December with a general operating grant request in front of them. The board adjourned into executive session at 9:30 am to discuss the status of the MOU with GISD.

There was no action to be taken when directors resumed the open meeting at 9:55am.

On a motion duly made and seconded, the meeting was adjourned at 10:10 am.



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Moody Early Childhood Center Board of Directors
Board Meeting

Tuesday, December 19, 2023 @ 9:00 a.m.

Family Engagement Rm | MECC, 1110 21st Street, Galveston, TX

MINUTES

In attendance: Jeri Kinnear, Amber Brown, Laura Bourgeois, Karen Ratcliff, Angela Brown, and Betty Massey

Staff: Karin Miller

Ms. Massey called the meeting to order at 4:05 pm. She noted that there was a quorum of the board in attendance and no one from the public.

There was one item of business, an increase in full pay tuition to align MECC's tuition fees with Texas Work Source reimbursement eligibility. Ms. Miller explained the discounts that families will receive off the published tuition rates.

On a motion by Ms. Kinnear and a second by Ms. Brown, the board members present voted unanimously to authorize the new tuition fee schedule.

With business concluded, on a motion duly made and seconded, the meeting was adjourned at 4:25 pm.

Moody Early Childhood Center
Monthly Financial Summary

These notes are for the monthly Finance Committee meeting on January 18, 2024.

Discussion Points

FINANCIAL POSITION

Assets including cash, accounts receivable and fixed assets stayed relatively consistent from last month with the following exceptions.

- Cash position was \$3.34M as of December 31st. The increase is largely due to receipt of the \$1.9M Moody Foundation Grant Distribution, \$170k GISD Allotment, and \$35k Cynthia & George Mitchell Scholarship Fund Grant.
- Fixed Assets In Service increased by \$12.1k due to the additions of the Pre-K Concrete Track and the Shading Structures and painting and reconstructing Equipment in the Playground Facilities.

Liabilities and Net Assets remained consistent from last month except as noted above:

- There have been no payments made toward the EIDL Loan as of December 31st, \$745k remains outstanding. SBA EIDL Loan require that repayment begin 30 months after the disbursement date of March 10, 2022, in September 2024.

INCOME STATEMENTS & BUDGET REVIEW

There was a net loss of \$228k this month that appears to be due to the following –

- Revenues were \$263k this month, with Tuition Receipts of \$33.5k, Contributions of \$7.6k, Interest Income of \$9.4K, the GISD Allotment of \$170k, and the Cynthia & George Mitchell Scholarship Fund Grant of \$35k
- Monthly Interest Income for the Money Market Account has increased to almost twice what has been earned in prior months from \$5.5k in October to \$9.4 in December. This is due to the deposit of the \$1.9M Grant Distribution from the Moody Foundation.
- Expenses were \$511.5k this month, with the largest increases in Payroll Expenses, Supplies Expense, and Repairs and Maintenance Expenses.
- Tuition revenue was relatively consistent with last month.
- Other expenses remained relatively consistent.

OTHER ITEMS TO NOTE

We have prepared two packages as discussed in our previous meeting:

1. The financial package includes the management reports.
 - a. The cash flow forecast includes projected numbers based on the 23/24 for the start of the new fiscal year.
2. The second package is the accounting package. This includes the standard accounting reports and formatting. You will also see here in detail a breakdown of all the income and expenses summarized in the financial package.

Feel free to contact me with any questions or concerns! Thank you!

**Moody Early Childhood Center
Statement of Financial Position
FYE August 31, 2024**

	<u>2024</u>
ASSETS	
Cash - Operating	\$ 312,344
Cash - Scholarship & Capital	242,365
Cash - Money Market	2,788,633
Cash - PayPal Cash	2,026
Total Cash	<u>3,345,368</u>
Accounts Receivable, net	205,196
Prepaid Expenses	17,447
Other Assets	2,526
Total Current Assets	<u>3,570,537</u>
Long Term Contribution Receivable	1,839,025
Fixed Assets	1,117,523
Accumulated Depreciation	(616,161)
Total Long Term Assets	<u>2,340,387</u>
TOTAL ASSETS	<u><u>\$ 5,910,924</u></u>
LIABILITIES AND NET ASSETS	
Accounts Payable and Accrued Expenses	\$ 17,401
Payroll Liabilities	121,327
EIDL SBA Loan	744,779
Total Liabilities	<u>883,507</u>
Total Net Assets	<u>5,027,417</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 5,910,924</u></u>

**Moody Early Childhood Center
Income Statement & Budget Review
FYE August 31, 2024**

Revenues	Actual		Budget	
	December 2023	December 2022	December 2023	Over/(Under)
Contributions	\$ 7,090	\$ 8,451	\$ 5,417	\$ 1,673
Contributions - Moody	1,966,667	-	158,333	1,808,334
Contributions - Board Member	650	-	-	650
Childcare Expansion Grant	-	-	-	-
Private Grants	35,000	5,000	29,167	5,833
Government Contributions	550	-	158,333	(157,783)
GISD Allotment	170,000	76,855	74,048	95,952
Federal Food Services	5,856	7,413	6,333	(477)
Interest Income	9,493	4,614	2,000	7,493
Other Income	897	1,765	2,917	(2,020)
Tuition	33,272	37,871	55,273	(22,001)
Total Revenues	2,229,475	141,968	491,821	1,737,654
Expenses				
Payroll and Related Expenses	428,980	428,608	412,672	16,307
Transportation	-	-	42	(42)
Food Services	1,841	11,145	8,083	(6,243)
Professional Development Charges	1,901	2,665	2,500	(599)
Board Expenses	-	-	333	(333)
Professional Fees	8,393	6,572	9,583	(1,191)
Educational Consultants	7,227	1,600	2,917	4,311
Supplies	24,246	73,811	12,500	11,746
Family Engagement	3,956	2,995	1,250	2,706
Childcare Expansion Grant Expenses	-	570	-	-
Interest Expense	1,649	-	-	1,649
Equipment Rental	685	-	-	685
Occupancy	900	900	900	-
Repairs and Maintenance	16,048	17,799	18,750	(2,702)
Insurance	6,239	3,331	3,750	2,489
Printing and Postage	1,012	598	750	282
Dues and Subscriptions	256	1,143	833	(577)
Bank Fees	249	1,248	1,000	(751)
Travel	-	-	1,167	(1,167)
Information Technology	1,404	226	750	654
Marketing	1,479	-	833	645
Other Expenses	6,459	995	1,167	5,293
Total Expenses	514,572	554,205	479,780	34,790
Operating Net Income (Loss)	1,714,903	(412,237)	12,041	1,702,863
Other Revenues				
Federal Child Care Subsidy	20,387	18,860	46,917	(26,529)
Insurance Reimbursement Proceeds	-	-	-	-
Total Other Revenue	20,387	18,860	46,917	(26,529)
TOTAL NET INCOME (LOSS)	\$ 1,735,291	\$ (393,377)	\$ 58,957	\$ 1,676,334

**Moody Early Childhood Center
Income Statement & Budget Review
FYE August 31, 2024**

	ACTUAL		BUDGET YTD		ANNUAL BUDGET	
	Actual YTD 2024	Actual YTD 2023	Budget YTD 2024	Variance Over/(Under)	Annual Budget	Remaining Budget
Revenues						
Contributions	\$ 7,335	\$ 13,950	\$ 21,667	\$ (14,332)	\$ 65,000	\$ (57,665)
Contributions - Moody	1,966,667	-	633,333	1,333,334	1,900,000	66,667
Capital Contributions	-	11,000				
Contributions - Board Member	968	313				
Childcare Expansion Grant	-	-	-	-	-	-
Private Grants	55,000	227,500	116,667	(61,667)	350,000	(295,000)
Government Contributions	2,550	356,066	-	2,550	-	2,550
GISD Allotment	340,000	330,464	296,192	43,808	888,575	(548,575)
Federal Food Services	14,498	18,984	25,333	(10,835)	76,000	(61,502)
Interest Income	27,401	10,916	8,000	19,401	24,000	3,401
Other Income	2,968	18,560	11,667	(8,699)	35,000	(32,032)
Tuition	208,257	188,719	221,093	(12,836)	663,278	(455,021)
Total Revenues	2,625,643	1,154,473	1,333,951	1,290,724	4,001,853	(1,377,178)
Expenses						
Payroll and Related Expenses	1,549,864	1,659,411	1,650,688	(100,824)	4,952,065	(3,402,201)
Transportation	0	0	167	3,454	500	3,120
Food Services	14,853	35,666	32,333	(17,480)	97,000	(82,147)
Professional Development Charges	12,317	14,980	10,000	2,317	30,000	(17,683)
Board Expenses	-	-	1,333	(1,333)	4,000	(4,000)
Professional Fees	44,317	30,210	38,333	5,984	115,000	(70,683)
Educational Consultants	7,287	23,937	11,667	(4,380)	35,000	(27,713)
Supplies	66,661	117,057	50,000	16,661	150,000	(83,339)
Family Engagement	12,687	9,882	5,000	7,687	15,000	(2,313)
Childcare Expansion Grant Expenses	-	570	-	-	-	-
Occupancy	3,600	3,600	3,600	-	10,800	(7,200)
Repairs and Maintenance	79,385	74,400	75,000	4,385	225,000	(145,615)
Insurance	30,240	15,588	15,000	15,240	45,000	(14,760)
Interest	6,617	-	-	6,617	-	6,617
Printing and Postage	4,832	2,964	3,000	1,832	9,000	(4,168)
Dues and Subscriptions	1,103	2,765	3,333	(2,230)	10,000	(8,897)
Bank Fees	1,989	4,795	4,000	(2,011)	12,000	(10,011)
Travel	3,620	413	4,667	(1,046)	14,000	(10,380)
Information Technology	9,269	3,215	3,000	6,269	9,000	269
Marketing	13,361	4,035	3,333	10,027	10,000	3,361
Other Expenses	18,757	4,975	4,667	14,090	14,000	4,757
Total Expenses	1,880,760	2,008,442	1,919,122	(34,741)	5,757,365	(3,872,985)
Operating Net Income (Loss)	744,883	(853,970)	(397,504)	1,221,598	(1,192,512)	2,016,606
Other Revenues						
Federal Child Care Subsidy	65,300	82,725	187,667	(122,367)	563,000	(497,700)
Insurance Reimbursement Proceeds	18,500	-	-	18,500	-	18,500
Total Other Revenue	83,800	82,725	187,667	(103,867)	563,000	(479,200)
TOTAL NET INCOME (LOSS)	\$ 828,683	\$ (771,245)	\$ (209,837)	\$ 1,117,731	\$ (629,512)	\$ 1,537,406

Note: Professional Fees by Vendor

Ham, Langston, & Brezina, L.L.P.	\$ -
Stefanie Martinez CPA PLLC	22,680
Thompson & Horton LLP	12,775
Leon Alcalá Law Firm PLLC	175
Spielberger Law Group - A Castro	5,145
Thomas Dunkel Low PLLC - S Coleman	3,429
TX HHSC CCL Fee	113
Total	\$ 44,317

**Moody Early Childhood Center
Profit & Loss by Month
FYE August 31, 2024**

	<u>September</u>	<u>October</u>	<u>November</u>	<u>December</u>	<u>TOTAL</u>
Revenues					
Contributions	\$ 50	\$ 70	\$ 125	\$ 7,090	\$ 7,335
Contributions - Moody	-	-	-	1,966,667	1,966,667
Contributions - Board Member	278	20	20	650	968
Childcare Expansion Grant	-	-	-	-	-
Private Grants	-	-	20,000	35,000	55,000
Government Contributions	2,000	-	-	550	2,550
GISD Allotment	30,800	170,000	-	170,000	370,800
Federal Food Services	2,459	5,741	442	5,856	14,498
Interest Income	7,463	5,571	4,873	9,493	27,401
Insurance Reimbursement Proceeds	-	-	-	-	-
Other Income	125	1,055	2,811	1,052	5,043
Tuition	40,719	57,349	44,196	33,117	175,381
Total Revenues	83,893	239,806	72,467	2,229,475	2,625,642
Expenses					
Payroll and Related Expenses	307,892	347,835	465,157	428,980	1,549,864
Transportation	-	-	-	-	-
Food Services	(138)	8,976	4,175	1,841	14,853
Professional Development Charges	6,071	2,148	2,197	1,901	12,317
Board Expenses	-	-	-	-	-
Professional Fees	4,500	31,424	(0)	8,393	44,317
Educational Consultants	-	60	-	7,227	7,287
Supplies	16,988	9,900	15,527	24,246	66,661
Family Engagement	2,463	3,439	2,828	3,956	12,686
Childcare Expansion Expense	-	-	-	-	-
Interest Expense	1,660	1,656	1,652	1,649	6,617
Equipment Rental	-	-	502	685	1,187
Occupancy	900	900	900	900	3,600
Repairs and Maintenance	20,509	20,500	22,328	16,048	79,385
Insurance	5,027	11,546	7,428	6,239	30,240
Printing and Postage	2,190	884	747	1,012	4,832
Dues and Subscriptions	336	256	256	256	1,103
Bank Fees	1,234	180	326	249	1,989
Travel	5	2,712	903	-	3,620
Information Technology	2,244	3,143	2,478	1,404	9,269
Marketing	265	9,432	2,185	1,479	13,360
Other Expenses	2,526	4,402	4,184	6,459	17,571
Total Expenses	374,669	459,394	533,773	512,924	1,880,760
Operating Net Income (Loss)	\$ (290,776)	\$ (219,588)	\$ (461,305)	\$ 1,716,551	\$ 744,882
Other Revenues					
Federal Child Care Subsidy	17,048	13,336	14,528	20,387	65,299
Insurance Reimbursement Proceeds	-	7,500	11,000	-	18,500
Total Other Revenue	17,048	20,836	25,528	20,387	83,800
TOTAL NET INCOME (LOSS)	\$ (273,727)	\$ (198,751)	\$ (435,776)	\$ 1,736,940	\$ 828,682

Moody Early Childhood Center
Cash Flow Forecast
FYE August 31, 2024

	ACTUAL			PROJECTED											
	December	January	February	March	April	May	June	July	August	September	October	November			
Cash Opening Balance	\$ 1,542,024	\$ 3,345,368	\$ 3,063,344	\$ 2,776,320	\$ 2,504,296	\$ 2,229,272	\$ 1,907,248	\$ 1,635,224	\$ 1,363,200	\$ 2,185,648	\$ 2,078,720	\$ 1,803,396			
Cash Inflows															
Contributions - Moody	7,090	5,417	5,417	5,417	5,417	5,417	5,417	5,417	5,417	5,417	5,417	5,417			
Contributors - Board Member	1,966,667	-	-	-	-	-	-	-	-	-	-	-			
Childcare Expansion Grant	690	-	-	-	-	-	-	-	-	-	-	-			
Private Grants	35,000	40,000	-	-	-	-	-	-	-	-	-	-			
Government Contributors	550	-	-	-	-	-	-	-	-	-	-	-			
GISD Aidment/TORS	170,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000	65,000			
Federal Food Services	5,856	6,333	6,333	6,333	6,333	6,333	6,333	6,333	6,333	6,333	6,333	6,333			
Internal Income	9,493	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	2,000			
Other Income	887	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917			
Refunds	-	-	-	-	-	-	-	-	-	-	-	-			
Insurance Reimbursement Proceeds	-	-	-	-	-	-	-	-	-	-	-	-			
Sales	-	-	-	-	-	-	-	-	-	-	-	-			
Tuition	33,503	55,273	55,273	55,273	55,273	55,273	55,273	55,273	55,273	55,273	55,273	55,273			
Federal Child Care Subsidy	20,387	48,917	48,917	48,917	48,917	48,917	48,917	48,917	48,917	48,917	48,917	48,917			
Receivables received (duo)	15,009	-	-	-	-	-	-	-	-	-	-	-			
Total Inflows	2,255,102	246,857	206,857	206,857	206,857	206,857	206,857	206,857	206,857	206,857	206,857	203,857			
Cash Outflows															
EIDL Loan Payment	-	50,000	-	-	-	-	-	-	-	-	-	-			
GIC Rate payments	(2,669)	-	15,000	-	-	-	-	-	-	-	-	-			
Prepaid Expenses	(49,814)	-	-	-	3,000	-	-	-	-	-	-	-			
Payables paid (duo)	3,450	-	-	-	-	-	-	-	-	-	-	-			
Furniture, Equipment, UH	429,211	412,672	412,672	412,672	412,672	412,672	412,672	412,672	412,672	412,672	412,672	412,672			
Payroll and Related Expenses	-	42	42	42	42	42	42	42	42	42	42	42			
Transportation	1,841	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083	8,083			
Food Services	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500			
Professional Development Changes	1,901	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500			
Board Expenses	333	333	333	333	333	333	333	333	333	333	333	333			
Professional Fees	8,383	9,583	9,583	9,583	9,583	9,583	9,583	9,583	9,583	9,583	9,583	9,583			
Educational Consultants	2,227	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917			
Supplies	24,246	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500			
Family Engagement	3,856	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250			
Childcare Expansion Expense	900	-	-	-	-	-	-	-	-	-	-	-			
Occupancy	15,321	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750	18,750			
Repairs and Maintenance	6,239	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750	3,750			
Insurance	-	-	-	-	-	-	-	-	-	-	-	-			
Interest	685	-	-	-	-	-	-	-	-	-	-	-			
Equipment Rental	1,012	750	750	750	750	750	750	750	750	750	750	750			
Printing and Postage	286	833	833	833	833	833	833	833	833	833	833	833			
Donor and Subscriptions	249	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000			
Bank Fees	-	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167			
Travel	1,404	750	750	750	750	750	750	750	750	750	750	750			
Information Technology	1,479	833	833	833	833	833	833	833	833	833	833	833			
Marketing	4,459	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167			
Other Expenses	481,789	528,880	483,880	478,880	481,880	528,880	478,880	478,880	478,880	482,180	482,180	482,180			
Total Outflows	1,823,343	(282,024)	(281,024)	(272,024)	(271,024)	(322,024)	(272,024)	(272,024)	(272,024)	(271,324)	(271,324)	(271,324)			
Change in Cash	\$ 3,345,368	\$ 3,063,344	\$ 2,776,320	\$ 2,504,296	\$ 2,229,272	\$ 1,907,248	\$ 1,635,224	\$ 1,363,200	\$ 1,091,176	\$ 1,910,222	\$ 1,803,396	\$ 1,824,072			
Opening Balance															
Closing Balance															

Note Private Grant Breakdown:
Cynthia & George Mitchell Foundation
Harris & Eliza Kemper Fund

\$ 35,000
40,000
75,000

Accounting Package

MOODY EARLY CHILDHOOD CENTER
For the period ended December 31, 2023

Prepared by
STEFANIE MARTINEZ CPA PLLC

Prepared on
January 17, 2024

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Statement of Financial Position

As of December 31, 2023

	As of Dec 31, 2023	As of Dec 31, 2022 (PP)	Total
ASSETS			
Current Assets			
Bank Accounts			
10000 Cash			
10010 Cash - OLD Operating - 1275	465.26		532.16
10030 Cash - Scholarship Fund-6184	241,850.00		129,500.00
10040 Cash - Operating - 0814	311,878.48		227,557.08
10050 PayPal Cash	2,026.49		
11020 Cash - GISD - Capital	515.08		515.08
Total 10000 Cash	556,735.31		358,104.32
11000 Money Market			
11010 Money Market-3690	2,788,632.53		2,411,794.01
Total 11000 Money Market	2,788,632.53		2,411,794.01
16000 Bill.com			
1071 Bill.com Money In Clearing	1,421.65		5,978.89
1072 Bill.com Money Out Clearing	2,382.83		1,133.09
Total 16000 Bill.com	3,804.48		7,111.98
Total Bank Accounts	3,349,172.32		2,777,010.31
Accounts Receivable			
12000 Accounts Receivable (A/R)	-5,346.50		-2,496.87
12010 Accounts Receivable	207,928.24		525.14
12040 Allowance for Doubtful Accounts	-1,290.61		-1,290.61
12050 Pledges Receivable	100.00		
12070 Grants Receivable	1,966,666.00		3,933,333.00
12071 Discount on long-term receivable	-127,641.00		-127,641.00
Total 12070 Grants Receivable	1,839,025.00		3,805,692.00
Total 12000 Accounts Receivable (A/R)	2,040,416.13		3,802,429.66
Total Accounts Receivable	2,040,416.13		3,802,429.66
Other Current Assets			
12000 Undeposited Funds	1,626.19		2,101.38
13000 Other Current Assets	900.00		6,300.00
13080 Prepaid Expenses	17,447.12		11,674.56
Total 13000 Other Current Assets	18,347.12		17,974.56
Total Other Current Assets	19,973.31		20,075.94
Total Current Assets	5,409,561.76		6,599,515.91
Fixed Assets			
15000 Fixtures, Fittings & Properties			
15010 Office Furniture & Fixtures	37,350.09		34,552.09
15020 Office Equipment	35,420.01		35,420.01

	Total	
	As of Dec 31, 2023	As of Dec 31, 2022 (PP)
15030 Furn and Equip - Campus	271,460.01	272,572.73
15040 Playground Equipment	227,650.75	194,502.79
15050 Computer Software	28,077.58	29,517.58
15060 Computers and Peripherals	0.00	16,890.54
15070 Leasehold Improvements	517,565.00	500,771.00
15080 Accumulated Depreciation	-616,161.04	-559,251.49
Total 15000 Fixtures, Fittings & Properties	501,362.40	524,975.25
Total Fixed Assets	501,362.40	524,975.25
TOTAL ASSETS	\$5,910,924.16	\$7,124,491.16

LIABILITIES AND EQUITY

Liabilities

Current Liabilities

Accounts Payable

20000 Accounts Payable	8,180.55	10,465.61
Total Accounts Payable	8,180.55	10,465.61

Credit Cards

20001 Master Card - #0652	2,433.23	4,780.92
Total Credit Cards	2,433.23	4,780.92

Other Current Liabilities

21000 Other Current Liabilities	170.00	89,196.48
21080 Accrued Interest Expense	6,617.23	
Total 21000 Other Current Liabilities	6,787.23	89,196.48

22000 Payroll Payable		
22010 Payroll Liabilities	121,327.02	72,095.75
Total 22000 Payroll Payable	121,327.02	72,095.75

Total Other Current Liabilities	128,114.25	161,292.23
Total Current Liabilities	138,728.03	176,538.76

Long-Term Liabilities

23000 Long Term Liabilities		
23080 EIDL SBA Loan x9101	744,778.83	744,778.83
Total 23000 Long Term Liabilities	744,778.83	744,778.83
Total Long-Term Liabilities	744,778.83	744,778.83

Total Liabilities	883,506.86	921,317.59
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Equity

30010 Opening Balance Equity	11,411.73	11,411.73
30020 Net Assets - Restricted	202,633.36	202,633.36
30040 Net Assets - Undesignated	1,014,420.45	1,014,420.45
30050 Unrestricted Net Assets	4,947,867.19	5,988,134.25
30060 Cont - Special Events	-680.15	
Net Revenue	-1,148,235.28	-1,013,426.22
Total Equity	5,027,417.30	6,203,173.57

		Total
	As of Dec 31, 2023	As of Dec 31, 2022 (PP)
TOTAL LIABILITIES AND EQUITY	\$5,910,924.16	\$7,124,491.16

Statement of Activity

September - December, 2023

	Sep - Dec, 2023	Sep - Dec, 2022 (PY)	Total % of Revenue
REVENUE			
40000 Contributions			
40010 Contributions - Individuals	5,325.00	5,740.17	0.74 %
40020 Contra - Found/Corp	2,009.66	8,210.26	0.28 %
40060 Capital Contributions		11,000.00	
40070 Contributions - Board Member	967.67	313.00	0.13 %
40090 Contributions - Government	2,550.00	356,065.50	0.35 %
Total 40000 Contributions	10,852.33	381,328.93	1.51 %
Grant Revenue			
41010 Grants-State/Local - PK Fund	340,000.00	307,419.32	47.27 %
41020 Grants - Private	65,000.00	40,000.00	9.04 %
41070 Grants - Federal Food Services	14,498.02	18,984.26	2.02 %
41090 Grants-Fed-Child Care Subsidy	65,299.80	82,775.14	9.08 %
Grant Revenue - Restricted	35,000.00		4.87 %
Total Grant Revenue	519,797.82	449,178.72	72.27 %
Other Program Revenue			
47000 Fundraising Events	1,821.00	111.00	0.25 %
Total Other Program Revenue	1,821.00	111.00	0.25 %
Sales	2,438.95	40,882.99	0.34 %
Tuition	-290.25	340.00	-0.04 %
42000 Tuition - Full Pay	32,847.10	1,450.00	4.57 %
42001 Tuition - Full Pay - Infants	82,017.00	66,309.60	11.40 %
42002 Tuition - Full Pay - Toddlers	55,440.00	42,757.65	7.71 %
42003 Tuition - Full Pay - PreK	1,800.00		0.25 %
Total 42000 Tuition - Full Pay	172,104.10	110,517.25	23.93 %
45500 Tuition - FCCS Subsidized (TWC)			
45501 Tuition - FCCS (TWC) - Infants	3,461.50	4,519.00	0.48 %
45502 Tuition - FCCS (TWC) - Toddlers	4,006.00	4,534.00	0.56 %

	Sep - Dec, 2023	Sep - Dec, 2022 (PY)	Total % of Revenue
45503 Tuition - FCCS (TWC) - PreK	46.00	48.00	0.01 %
Total 45500 Tuition - FCCS Subsidized (TWC)	7,513.50	9,101.00	1.04 %
46000 Tuition - Scholarship Prnt Pay			
46001 Tuition - Sch Pt Pay - Infants	5,215.50	12,512.50	0.73 %
46002 Tuition - Sch Pt Pay - Toddlers	5,743.00	5,745.00	0.80 %
Total 46000 Tuition - Scholarship Prnt Pay	10,958.50	18,257.50	1.52 %
46500 Tuition - School Age	1,125.00	6,812.00	0.16 %
46510 Tuition - Other		1,095.79	
69980 Tuition Refunds	-1,365.30		-0.19 %
69990 Discounts	-11,308.35	-12,509.47	-1.57 %
Total Tuition	178,737.20	133,614.07	24.85 %
Unapplied Cash Payment Income	5,585.25		0.78 %
Total Revenue	719,232.55	1,005,115.71	100.00 %
GROSS PROFIT	719,232.55	1,005,115.71	100.00 %
EXPENDITURES			
50000 Expense Charges			
50004 Expense Charges - Staff	4,116.22	508.27	0.57 %
Total 50000 Expense Charges	4,116.22	508.27	0.57 %
62800 Facilities and Equipment	61,250.00	47,625.00	8.52 %
64100 Repairs & Maintenance	6,050.50	25,639.75	0.84 %
64110 Cleaning Services	9,378.00		1.30 %
64350 Landscaping	2,250.00	1,101.00	0.31 %
Total 64100 Repairs & Maintenance	17,678.50	26,740.75	2.46 %
64210 Insurance	-1,188.21		-0.17 %
64250 Insurance - Facilities	15,233.16	8,524.00	2.12 %
64300 Insurance - Liability	16,194.78	7,064.03	2.25 %
Total 64210 Insurance	30,239.73	15,588.03	4.20 %
Total 62800 Facilities and Equipment	109,168.23	89,953.78	15.18 %
63000 Supplies & Materials	1,915.02	5,938.57	0.27 %
63001 Supplies & Materials - Infants	4,351.27	66,531.79	0.60 %

	Sep - Dec, 2022	Sep - Dec, 2022 (PY)	Total
			% of Revenue
63002 Supplies & Materials - Toddlers	922.77	685.91	0.13 %
63003 Supplies & Materials - PreK	6,979.87	3,270.59	0.97 %
63100 Supplies Educational	1,354.99	16,890.36	0.19 %
62500 Supplies - Adult Learning Center		1,757.99	
63102 Supplies Educational - Toddlers		309.66	
Total 63100 Supplies Educational	1,354.99	18,958.01	0.19 %
63150 Office Supplies & Software	11,498.56	5,897.47	1.60 %
63200 Supplies - Cleaning	8,752.09	8,615.49	1.22 %
63250 Supplies Program		536.25	
63300 Supplies Classroom	21,888.10	6,128.00	3.04 %
63400 Supplies - Clinic	5,630.97	883.13	0.78 %
Total 63000 Supplies & Materials	63,293.64	117,445.21	8.80 %
64005 Rent	3,600.00	3,600.00	0.50 %
64320 Interest Expense	6,617.23		0.92 %
64360 Childcare Expansion Expense	0.00	569.94	0.00 %
64400 Equipment Rental	1,186.69		0.16 %
64700 Travel Staff	3,620.49	413.49	0.50 %
64900 Other Expenses	4,398.18	866.00	0.61 %
66000 Payroll Expenses			
61150 Benefits - Health and Medical	72,153.97	94,147.01	10.03 %
COBRA Insurance		100.00	
Total 61150 Benefits - Health and Medical	72,153.97	94,247.01	10.03 %
61155 Benefits - Dental/Vision/Disability	-14,023.94	14,734.01	-1.95 %
61160 Payroll Taxes	23,491.27	94,790.46	3.27 %
61170 Workers Comp Insurance	5,247.78	6,702.65	0.73 %
61180 Benefits - Retirement	166,592.95	120,133.09	23.16 %
66990 Payroll Service Fees	4,237.35	4,656.29	0.59 %
Employee Reimbursements	42,503.83	41,168.74	5.91 %
Wages	1,249,661.05	1,282,978.29	173.75 %
Total 66000 Payroll Expenses	1,549,864.26	1,659,410.54	215.49 %

	Sep - Dec, 2023	Sep - Dec, 2022 (PY)	Total % of Revenue
Legal & Professional Fees			
62000 Professional Contracted Service	4,737.00	25,386.52	0.66 %
62200 Professional Business Services			
62201 Professional - Accounting	22,680.00	34,032.95	3.15 %
62250 Professional - Legal	21,636.98	165.00	3.01 %
Total 62200 Professional Business Services	44,316.98	34,197.95	6.16 %
62300 Professional - Educ Consultants	4,070.00		0.57 %
62400 Professional - Develop & Train	12,317.34	13,733.65	1.71 %
62402 Prof-Develop & Train - PK		1,226.06	
Total 62400 Professional - Develop & Train	12,317.34	14,959.71	1.71 %
Total Legal & Professional Fees	65,441.32	74,544.18	9.10 %
Office/General Administrative Expenditures			
50150 Licensing & Fees	80.01		0.01 %
64510 Copying, Printing & Publishing	5,378.10	3,213.38	0.75 %
64500 Postage & Shipping	118.75	-238.95	0.02 %
Total 64510 Copying, Printing & Publishing	5,496.85	2,974.43	0.76 %
64520 Recruitment Charges	9,056.02	3,601.20	1.26 %
64550 Dues & Subscriptions	1,023.36	2,764.84	0.14 %
64650 Bank Charges	108.00	9.93	0.02 %
64660 Credit Card Fees	76.90	1,239.86	0.01 %
Total 64650 Bank Charges	184.90	1,249.79	0.03 %
64750 Technology	11,152.50	2,310.51	1.55 %
64800 Telephone/Internet	1,072.41	904.75	0.15 %
Total 64750 Technology	12,224.91	3,215.26	1.70 %
64820 PR/Marketing	13,105.77	3,473.23	1.82 %
64850 Board Expenses	2,136.00	3,160.00	0.30 %
69000 Meals & Meetings	5,472.99	1,044.15	0.76 %
Total Office/General Administrative Expenditures	48,780.81	21,482.90	6.78 %
Program Costs			
50250 Food Services	9,379.91	30,936.97	1.30 %

	Sep - Dec, 2023	Sep - Dec, 2022 (PY)	Total % of Revenue
50251 Food Services - Infants		81.85	
Total 50250 Food Services	9,379.91	31,018.82	1.30 %
67100 Family Engagement	12,686.86	9,882.16	1.76 %
Total Program Costs	22,066.77	40,900.98	3.07 %
QuickBooks Payments Fees	1,803.86	3,545.15	0.25 %
Total Expenditures	1,883,957.70	2,013,240.44	261.94 %
NET OPERATING REVENUE	-1,164,725.15	-1,008,124.73	-161.94 %
OTHER REVENUE			
42200 Insurance Reimbursement Proceeds	18,500.00		2.57 %
48000 Other Income	1,408.67	18,668.76	0.20 %
49500 Interest Income	27,400.52	10,916.43	3.81 %
Total Other Revenue	47,309.19	29,585.19	6.58 %
OTHER EXPENDITURES			
64200 Depreciation	30,819.32	34,886.68	4.29 %
Total Other Expenditures	30,819.32	34,886.68	4.29 %
NET OTHER REVENUE	16,489.87	-5,301.49	2.29 %
NET REVENUE	\$ -1,148,235.28	\$ -1,013,426.22	-159.65 %

Statement of Activity - This Month

December 2023

	Dec 2023	Sep - Dec, 2023 (YTD)	Total
REVENUE			
40000 Contributions			
40010 Contributions - Individuals	5,090.00		5,325.00
40020 Contra - Found/Corp	2,000.00		2,009.66
40070 Contributions - Board Member	650.00		967.67
40090 Contributions - Government	550.00		2,550.00
Total 40000 Contributions	8,290.00		10,852.33
Grant Revenue			
41010 Grants-State/Local - PK Fund	170,000.00		340,000.00
41020 Grants - Private			20,000.00
41070 Grants - Federal Food Services	5,855.89		14,498.02
41090 Grants-Fed-Child Care Subsidy	20,387.39		65,299.80
Grant Revenue - Restricted	35,000.00		35,000.00
Total Grant Revenue	231,243.28		474,797.82
Other Program Revenue			
47000 Fundraising Events	330.00		1,719.00
Total Other Program Revenue	330.00		1,719.00
Sales	155.00		32,875.00
Tuition	-275.25		-95.25
42000 Tuition - Full Pay	-1,315.38		32,547.10
42001 Tuition - Full Pay - Infants	17,940.00		80,339.20
42002 Tuition - Full Pay - Toddlers	13,530.00		53,923.40
42003 Tuition - Full Pay - PreK	450.00		1,800.00
Total 42000 Tuition - Full Pay	30,604.62		168,609.70
45500 Tuition - FCCS Subsidized (TWC)			
45501 Tuition - FCCS (TWC) - Infants	897.00		3,461.50
45502 Tuition - FCCS (TWC) - Toddlers	991.00		4,007.00
45503 Tuition - FCCS (TWC) - PreK			46.00
Total 45500 Tuition - FCCS Subsidized (TWC)	1,888.00		7,514.50
46000 Tuition - Scholarship Prnt Pay			
46001 Tuition - Sch Pt Pay - Infants	1,475.00		5,150.00
46002 Tuition - Sch Pt Pay - Toddlers	1,475.00		5,593.00
Total 46000 Tuition - Scholarship Prnt Pay	2,950.00		10,743.00
46500 Tuition - School Age	225.00		1,258.33
69980 Tuition Refunds			-1,365.30
69990 Discounts	-2,275.50		-11,282.98
Total Tuition	33,116.87		175,382.00
Total Revenue	273,135.15		695,626.15
GROSS PROFIT	273,135.15		695,626.15

	Dec 2023	Sep - Dec, 2023 (YTD)	Total
EXPENDITURES			
50000 Expense Charges			
50004 Expense Charges - Staff	3,441.32		4,116.22
Total 50000 Expense Charges	3,441.32		4,116.22
62800 Facilities and Equipment	13,625.00		61,250.00
64100 Repairs & Maintenance	2,422.88		6,506.56
64110 Cleaning Services			9,378.00
64350 Landscaping			2,250.00
Total 64100 Repairs & Maintenance	2,422.88		18,134.56
64210 Insurance	-1,188.21		-1,188.21
64250 Insurance - Facilities	3,808.29		15,233.16
64300 Insurance - Liability	3,619.27		16,194.78
Total 64210 Insurance	6,239.35		30,239.73
Total 62800 Facilities and Equipment	22,287.23		109,624.29
63000 Supplies & Materials	1,331.54		1,915.02
63001 Supplies & Materials - Infants	3,841.11		4,351.27
63002 Supplies & Materials - Toddlers	20.99		922.77
63003 Supplies & Materials - PreK	223.16		6,979.87
63100 Supplies Educational			1,354.99
62500 Supplies - Adult Learning Center			1,875.00
Total 63100 Supplies Educational			3,229.99
63150 Office Supplies & Software	5,657.81		11,498.56
63200 Supplies - Cleaning	4,866.64		10,244.54
63300 Supplies Classroom	3,435.08		21,888.10
63400 Supplies - Clinic	4,869.43		5,630.97
Total 63000 Supplies & Materials	24,245.76		66,661.09
64005 Rent	900.00		3,600.00
64320 Interest Expense	1,648.65		6,617.23
64400 Equipment Rental	685.07		1,186.69
64700 Travel Staff			3,620.49
64900 Other Expenses	1,696.18		4,398.18
66000 Payroll Expenses			
61150 Benefits - Health and Medical	19,830.63		72,153.97
61155 Benefits - Dental/Vision/Disability	-3,119.16		-14,023.94
61160 Payroll Taxes	5,740.34		23,491.27
61170 Workers Comp Insurance	2,065.52		5,247.78
61180 Benefits - Retirement	74,840.43		166,592.95
66990 Payroll Service Fees	1,147.02		4,237.35
Employee Reimbursements	9,557.29		42,503.83
Wages	318,917.44		1,249,661.05
Total 66000 Payroll Expenses	428,979.51		1,549,864.26
Legal & Professional Fees			

		Total
	Dec 2023	Sep - Dec, 2023 (YTD)
62000 Professional Contracted Service	4,677.25	4,737.00
62200 Professional Business Services		
62201 Professional - Accounting	8,280.00	22,680.00
62250 Professional - Legal	112.73	21,636.98
Total 62200 Professional Business Services	8,392.73	44,316.98
62300 Professional - Educ Consultants	2,550.00	2,550.00
62400 Professional - Develop & Train	1,900.67	12,317.34
Total Legal & Professional Fees	17,520.65	63,921.32
Office/General Administrative Expenditures		
50150 Licensing & Fees		80.01
64510 Copying, Printing & Publishing	1,011.69	4,713.55
64500 Postage & Shipping		118.75
Total 64510 Copying, Printing & Publishing	1,011.69	4,832.30
64520 Recruitment Charges	1,321.95	9,056.02
64550 Dues & Subscriptions	255.84	1,023.36
64650 Bank Charges	17.50	108.00
64660 Credit Card Fees	18.61	76.90
Total 64650 Bank Charges	36.11	184.90
64750 Technology	1,135.29	8,196.67
64800 Telephone/Internet	268.38	1,072.41
Total 64750 Technology	1,403.67	9,269.08
64820 PR/Marketing	1,478.76	13,360.77
69000 Meals & Meetings	1,691.77	5,472.99
Total Office/General Administrative Expenditures	7,199.79	43,279.43
Program Costs		
50250 Food Services	148.84	9,379.91
67100 Family Engagement	3,955.90	12,686.86
Total Program Costs	4,104.74	22,066.77
QuickBooks Payments Fees	213.20	1,803.86
Total Expenditures	512,922.10	1,880,759.83
NET OPERATING REVENUE	-239,786.95	-1,185,133.68
OTHER REVENUE		
42200 Insurance Reimbursement Proceeds		18,500.00
48000 Other Income	566.67	1,248.67
49500 Interest Income	9,493.26	27,400.52
Total Other Revenue	10,059.93	47,149.19
OTHER EXPENDITURES		
64200 Depreciation	7,489.88	30,819.32
Total Other Expenditures	7,489.88	30,819.32
NET OTHER REVENUE	2,570.05	16,329.87
NET REVENUE	\$-237,216.90	\$-1,168,803.81

Statement of Activity - By Month

September - December, 2023

	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Total
REVENUE					
40000 Contributions	2,327.67	89.66	145.00	8,290.00	10,852.33
Grant Revenue	19,507.19	189,076.87	34,970.48	231,243.28	474,797.82
Other Program Revenue	5.00	113.00	1,271.00	330.00	1,719.00
Sales	30,840.00	687.00	1,193.00	155.00	32,875.00
Tuition	40,719.63	57,349.00	44,196.50	33,116.87	175,382.00
Total Revenue	93,399.49	247,315.53	81,775.98	273,135.15	695,626.15
GROSS PROFIT	93,399.49	247,315.53	81,775.98	273,135.15	695,626.15
EXPENDITURES					
50000 Expense Charges	324.90	350.00		3,441.32	4,116.22
62800 Facilities and Equipment	25,535.34	32,046.43	29,755.29	22,287.23	109,624.29
63000 Supplies & Materials	16,987.80	9,900.24	15,527.29	24,245.76	66,661.09
64005 Rent	900.00	900.00	900.00	900.00	3,600.00
64320 Interest Expense	1,659.95	1,656.20	1,652.43	1,648.65	6,617.23
64400 Equipment Rental			501.62	685.07	1,186.69
64700 Travel Staff	4.76	2,712.27	903.46		3,620.49
64900 Other Expenses		2,702.00		1,696.18	4,398.18
66000 Payroll Expenses	307,892.43	347,835.08	465,157.24	428,979.51	1,549,864.26
Legal & Professional Fees	10,571.00	33,632.65	2,197.02	17,520.65	63,921.32
Office/General Administrative Expenditures	7,585.68	15,208.14	13,285.82	7,199.79	43,279.43
Program Costs	2,043.64	12,238.66	3,679.73	4,104.74	22,066.77
QuickBooks Payments Fees	1,164.26	213.20	213.20	213.20	1,803.86
Total Expenditures	374,669.76	459,394.87	533,773.10	512,922.10	1,880,759.83
NET OPERATING REVENUE	-281,270.27	-212,079.34	-451,997.12	-239,786.95	-1,185,133.68
OTHER REVENUE					
42200 Insurance Reimbursement Proceeds		7,500.00	11,000.00		18,500.00
48000 Other Income	80.00	255.00	347.00	566.67	1,248.67
49500 Interest Income	7,462.94	5,571.09	4,873.23	9,493.26	27,400.52
Total Other Revenue	7,542.94	13,326.09	16,220.23	10,059.93	47,149.19

	Sep 2023	Oct 2023	Nov 2023	Dec 2023	Total
OTHER EXPENDITURES					
64200 Depreciation	7,916.20	7,930.16	7,483.08	7,489.88	30,819.32
Total Other Expenditures	7,916.20	7,930.16	7,483.08	7,489.88	30,819.32
NET OTHER REVENUE	-373.26	5,395.93	8,737.15	2,570.05	16,329.87
NET REVENUE	\$ -281,643.53	\$ -206,683.41	\$ -443,259.97	\$ -237,216.90	\$ -1,168,803.81



Giving every Galveston child the opportunity to soar!

January 18, 2024

To: MECC Board of Directors

From: Betty Massey

Re: Resource Development

The Ippolito Foundation made a gift of \$20,000 toward the MECC scholarship fund in November.

The Cynthia and George Mitchell Foundation made its first gift to MECC, a \$35,000 contribution to our scholarship fund.

The Harris and Eliza Kempner Fund made a \$40,000 commitment to help cover general operating expenses at its early December board meeting. This gift will be paid sometime in January.

We submitted a report to The Moody Foundation for the first year of grant 2021-50, a three year \$5.9 million pledge that made its first payment for the 2023 calendar year.

The Moody Foundation paid the second installment a few weeks early in December 2023. Just one year of this support remains to be drawn down.

We submitted a LOI to the Permanent Endowment Fund requesting \$200,000 for the scholarship fund for the 2024/25 fiscal year. We received notification earlier today that the PEF accepted the LOI, we will submit a full application in February.

At the PEF's request, we are in the process of submitting a second "special grant" request for funding to help with start-up costs of MECC's extended hours program for working families who require hours that stretch into the evening and our "Get Whale Soon" program.

We will also be submitting a regular LOI for continuing operational costs of those two emerging needs programs, again at PEF request.

We are applying for a Yaga's Children's Fund grant for \$10,000. No guaranty but we are asking.

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The Moody Early Childhood Center is a United Way Partner Agency

We received several year-end gifts, including a personal gift from Ross Moody and a gift from Barbara and Dominick Sasser via their family foundation.



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"Giving all Galveston children the opportunity to soar"

**MECC: Executive Director
Board Report
January 25, 2024**

A. Information

- i. Boiler purchase
- ii. 2024-2025 Enrollment starting
 1. IT Student survey sent
 2. Community Open House Scheduled for February
- iii. Enrollment (as of 11/17/23)
 1. IT – 103 and 7 pending (45% Full Pay/55% Eco)
 2. PK – 141 and 1 pending

B. Updates

- i. New Initiatives
 1. Get "Whale" Program open
 2. Recruiting staff and students for Extended Hour care
- ii. Infant Playground
 1. Inside
 2. Outside
- iii. Paypal
- iv. EIDL
- v. Expansion Grant Extension until 3/1/2024
- vi. Presentations
 1. ECWC
 2. NAEYC?
- vii. Imagination Library Site Visit
- viii. Grants
 1. YAGA's
 2. PEF
 - Special Funding Request
 - Emergency Needs

C. Events

- i. Recruitment/School
 1. UTMB Student Fair
 2. St. Vincent's
 3. Galveston Health District
 4. GCCC Lemonade Day
 5. Teacher Job Fairs beginning
- ii. Events
 1. Date Night – Feb 9th
 2. GOFM Cooking Classes – GCC and Serbian Ortho Church
 3. Community Open House – February 17th or 24th
 4. Food Bank – Backpack Buddies
 5. Mobile Food Drive
 6. DePelchin Parenting

The Moody Early Childhood Center is a private nonprofit 501 (c) (3) and does not discriminate on the basis of sex, race, color, national origin, disability, religion or age in the administration of its educational policies, admissions policies, and all other school-administered programs.